EI = Positive Business Results

The Emotional Judgment Inventory (EJI) is a robust measure of emotional intelligence that can help boost business performance in the areas of leadership, influencing, negotiation, and resilience.

The most effective people use emotional intelligence to differentiate themselves, identifying and managing emotions in order to achieve high performance. Some experts argue that emotional intelligence could be more important than IQ in determining a person's professional success.

Emotional Judgment Inventory

The EJI brings together the most respected theories of emotional intelligence, providing a tangible, practical way of predicting and building better job performance with:

- Proven links to job performance, for confidence in achieving better business results.
- Research showing that being able to read and influence the emotions of others helps salespeople be more persuasive.

When individuals manage their emotions, they can learn to use emotions constructively to problem-solve, be creative, and engage more effectively with others.

By tapping into aspects of ability and personality not touched upon by other tools, the EJI provides a unique and complementary perspective to drive performance.

Dimensions

The seven dimensions of emotional intelligence measured by the EJI are:

- Being Aware of Emotions
- Identifying Own Emotions
- Identifying Others' Emotions
- Managing Own Emotions
- Managing Others' Emotions
- Expressing Emotions Adaptively
- Using Emotions in Problem Solving

Benefits

The EJI can be used to:

- Boost business performance by ensuring key people can operate at their most effective level.
- Improve leadership and influencing skills by helping people tap into emotions when inspiring and motivating others.
- Build resilience by helping employees cope with environmental demands and pressures.
- Enhance individual capability by supporting people to manage their own and others' emotions more effectively.
- Take coaching and counseling to a new level by understanding the deep drivers of behavior that cannot be explained by other cognitive measures.

Key Features

- Measures traits identified in the Salovey & Mayer model of Emotional Intelligence.
- Evaluates seven key aspects of emotional intelligence.
- Demonstrates how well respondents identify and manage their own and others' emotions.
- Reviews how well respondents can adapt and problem-solve using emotional information.
- Includes an Impression Management scale that detects faking or distortion.
Applications
Executive coaching; Leadership development; Counseling; Selection; Career development

Test Form
Test: Emotional Judgment Inventory
Number of Items: 80 (English)
Response Format: 7-point Rating Scale

Test Language
English

Report Language
English

Administration Time
15 minutes (untimed)

For Ages
16 years or above

Administration & Scoring
Online test administration and scoring using IPAT's NetAssess® International service (Internet).

Report Highlights
This detailed report is aimed at the practitioner or facilitator who is coaching, assessing, or providing feedback to clients.

The report combines a graphical representation of each of the respondent’s seven scores with a detailed description of how each score is manifested in the individual’s likely behavior and outlook. An Impression Management score helps assess the validity of the test scores.

The EJI Report draws attention to the respondent’s strengths and blind spots when it comes to managing emotional information, serving as a basis for the creation of personal development plans or informed candidate assessment for selection and development.

"The EJI provides a well-rounded view of an individual’s emotional intelligence in general, as well as his/her ability to influence and lead.

Concrete, qualitative areas to develop are provided in a non-threatening language, making the EJI a valued tool when debriefing clients."

Dr. Gregory Wiens, Founder
Healthy Growing Churches